



pharmeco

**A VERTICALLY
INTEGRATED GROUP
OF COMPANIES**

www.pharmeco.ru



ABOUT THE GROUP

For more than 20 years we have been working in all key segments of the pharmaceutical industry: research and development, production and distribution of medicines, delivery of medical equipment

Pharmeco companies



RESEARCH & DEVELOPMENT (R&D)



Development and Registration Center



PharmUnity



ZYNGENIA



PRODUCTION OF MEDICINES



ZIO ZDOROVIE



DOBROLEK



BIOJET



PHARMAJET



FRATER



DISTRIBUTION AND LOGISTICS



IRWIN



IRWIN 2



PHARM SERVICE LOGISTICS



SOURCING

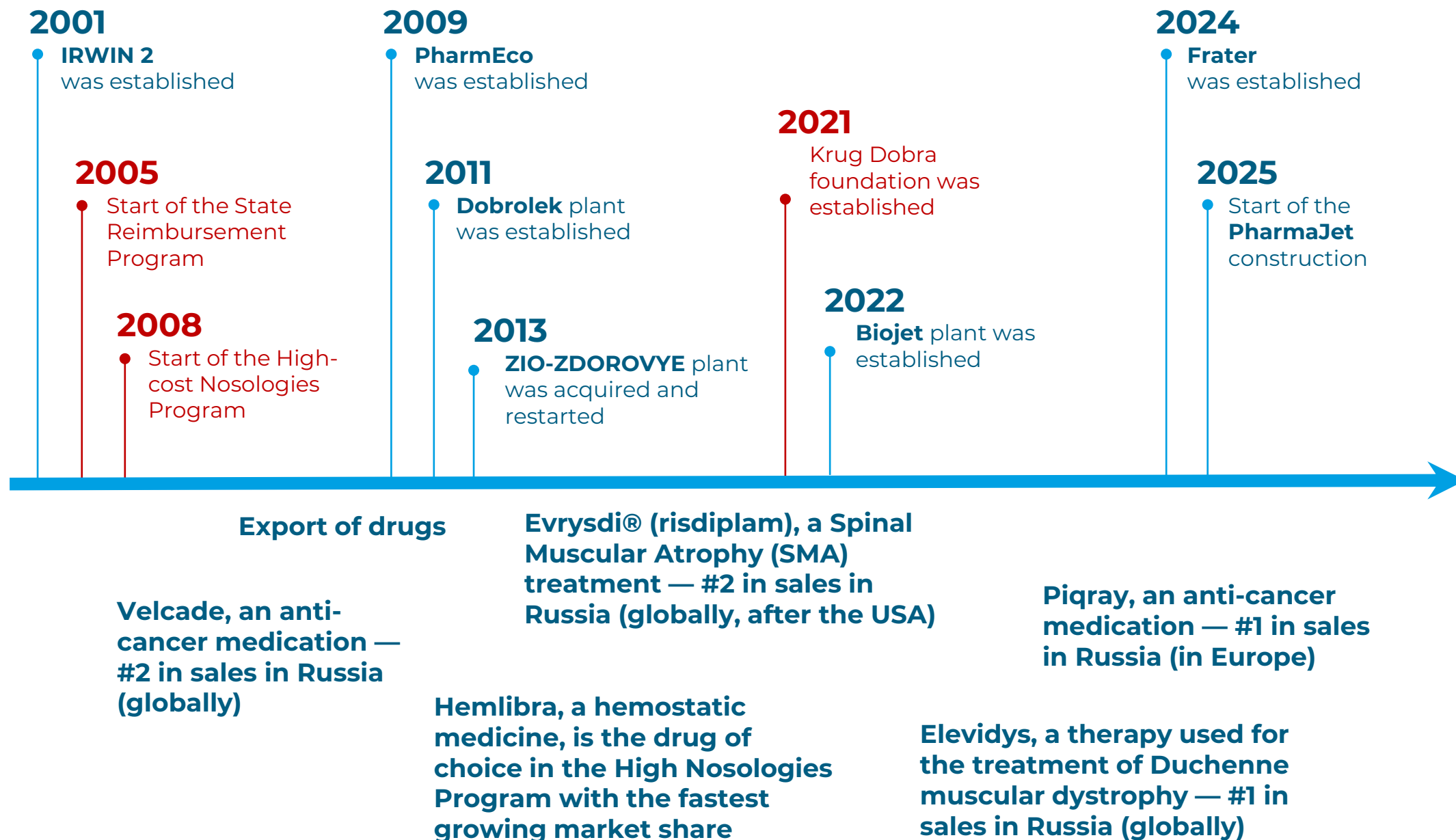


IRWIN

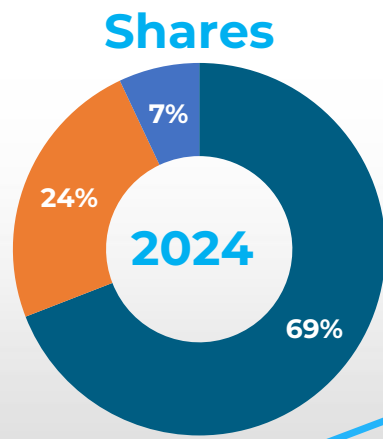


PHARMECO

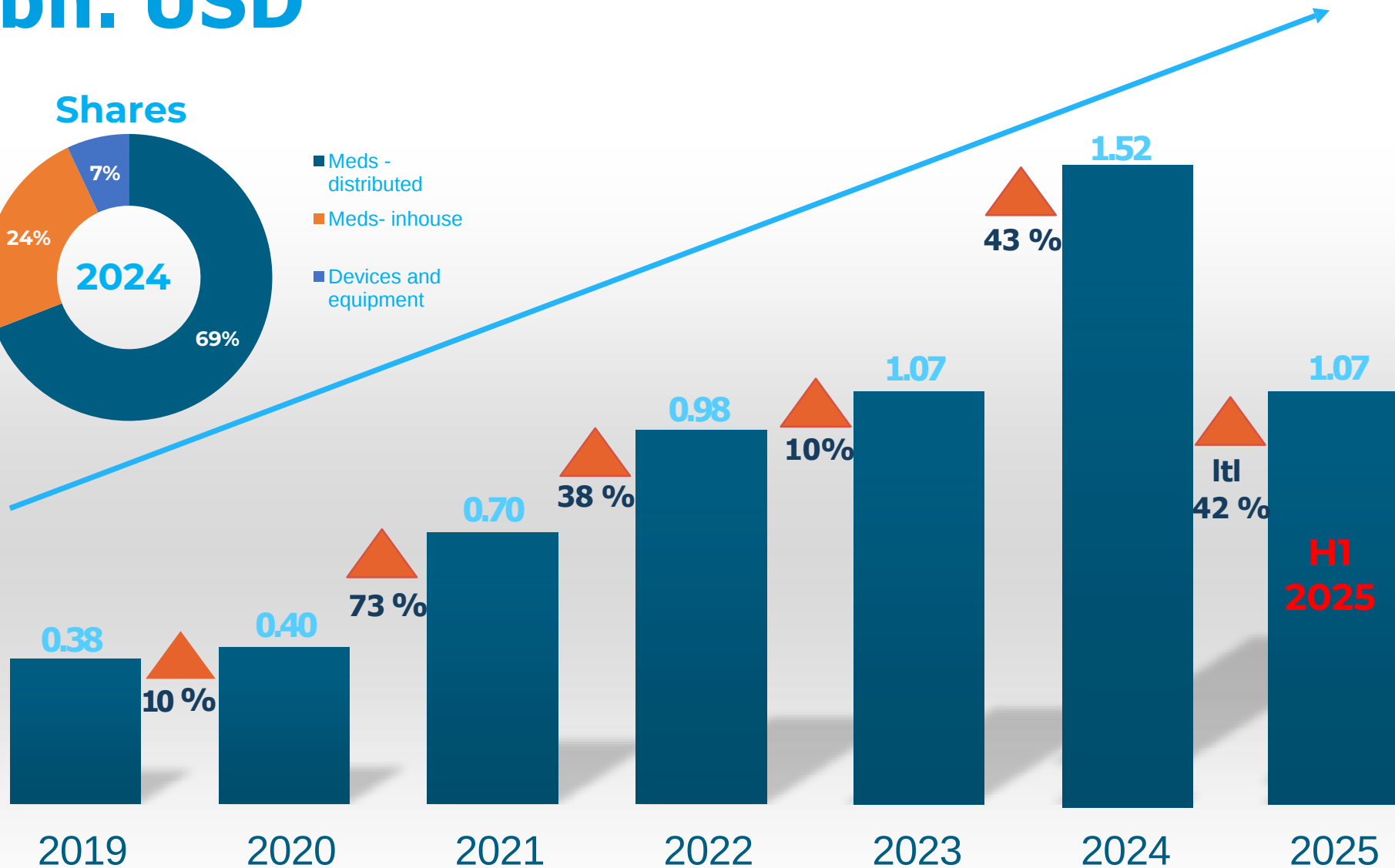
More than 20 years of experience



Pharmeco revenue dynamics, bn. USD



- Meds - distributed
- Meds - inhouse
- Devices and equipment



In the TOP of Russian distributors* in the public procurement market

1. Pharmstandart
2. IRWIN (distribution company of Pharmeco)
3. R-Pharm
4. Pharmimex
5. BSS
6. Protek
7. Lancet
8. Grand Capital
9. Severo-Zapad
10. Medipal-Onco

2024 — IRWIN is the winner of the **Supply Chain 2024**

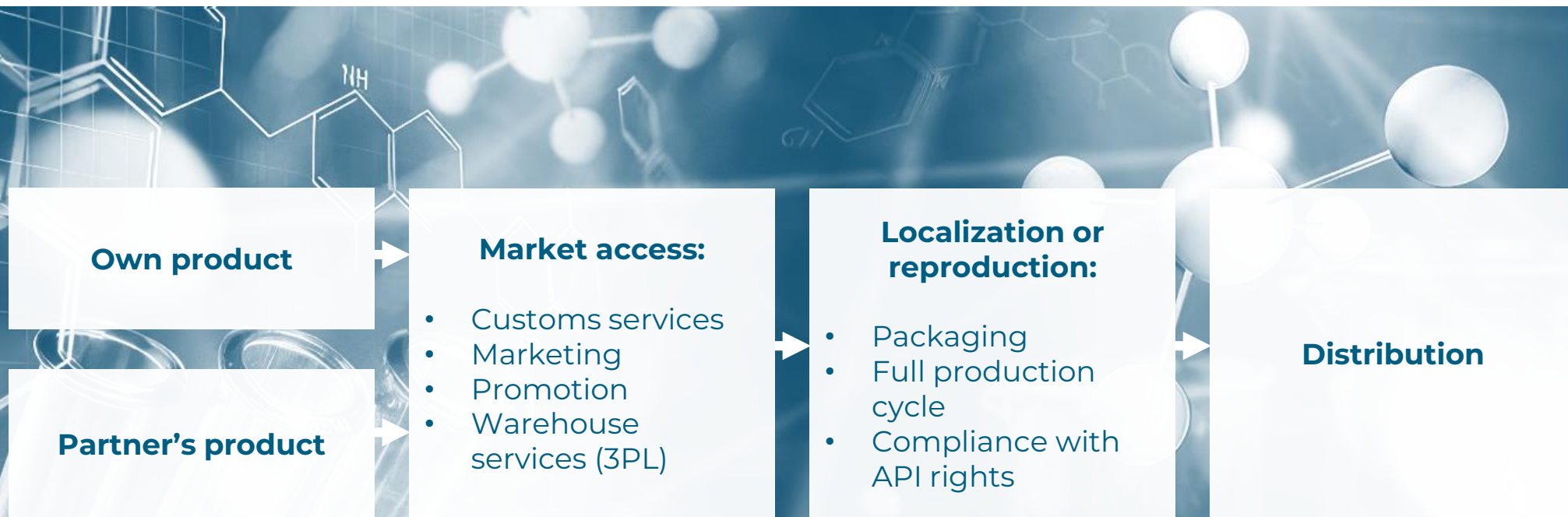
Project of the Year

2022, 2023 — IRWIN is the fastest growing distributor.

It is the winner of the national award "Bowl of Hygieia — 2023" in the nomination "Leader in Gross Turnover Growth".



PHARMECO — a vertically integrated holding



During all the stages of working with products we guarantee adherence to compliance procedures and patent rights



MANUFACTURING

A full cycle manufacturing of modern medicines based on our own production sites



ZIO-Zdorovie



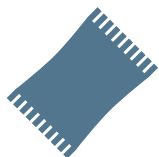
2001

year of establishment



2 bln

tablets/capsules per year



20 mln

sachets per year

KEY PARTNERS



Dobrolek



2011

year of establishment



2,200 m²

total area



10 mln

packages per year:

- tablets
- capsules
- vials

KEY PARTNERS

AMGEN




Pierre Fabre



BioJet

biojet



2021

year of establishment



Moscow city, territory of
Special Economic Zone



7,100 m²

Total area
Cleanroom area — 1,750 m²

KEY PARTNERS



SECHENOV
UNIVERSITY



PHARMA PARK



PharmaJet



2025

year of establishment



15,000 m²

production area



2027

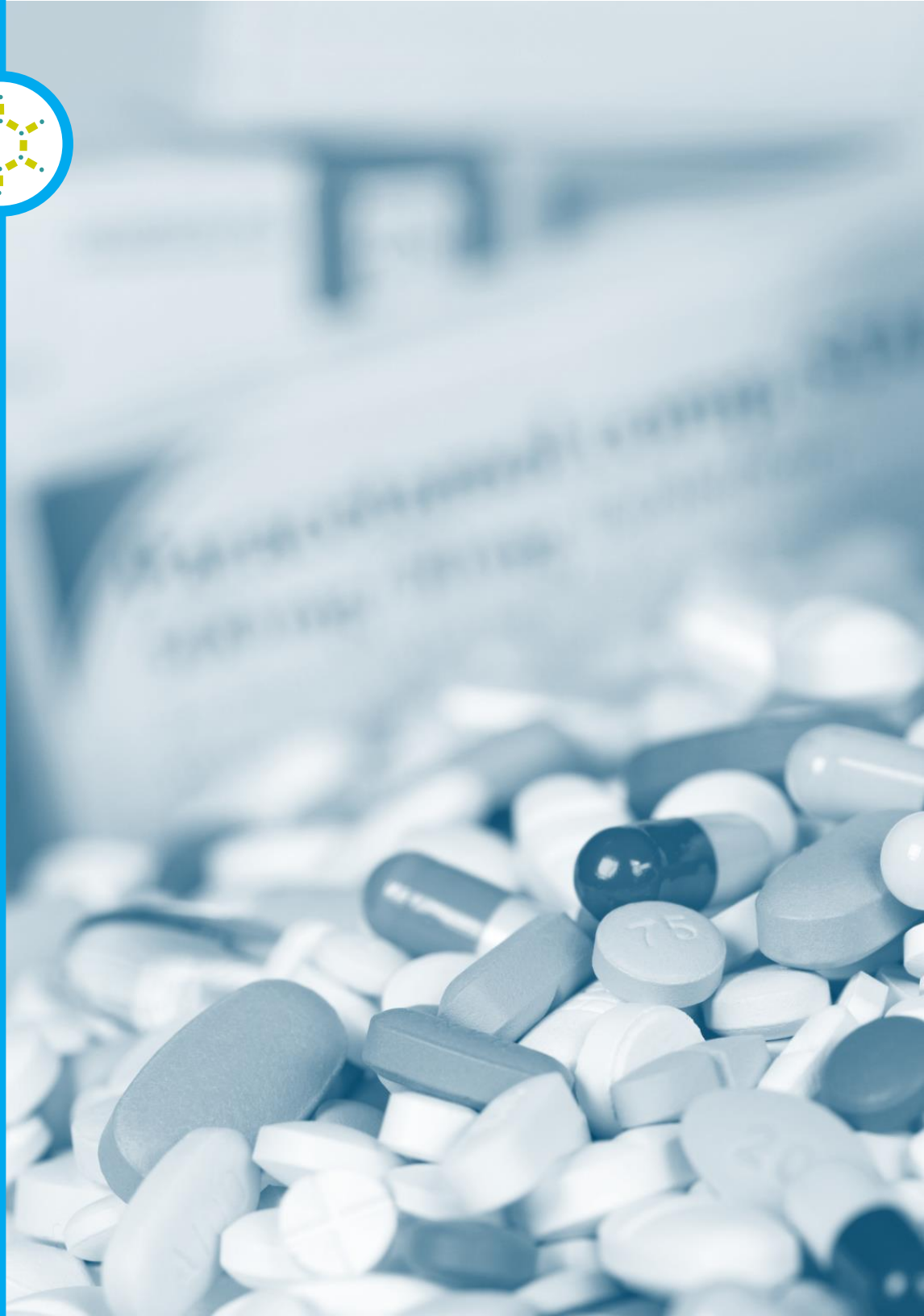
start of production



25 products

- tablets
- capsules

- Production of socially significant medicines, represented in the main therapeutic areas: autoimmune diseases, oncology, diabetes mellitus.
- The company has a full cycle of pharmaceutical production: from the molecule to the finished dosage form.



Frater



2024

year of establishment



800 m²

total area, Rudnevo site



PRODUCTION VOLUME

100,000+

sterile absorbent dressings
per year

The launch of Russia's first full-cycle production of dressing material for wound treatment in patients with epidermolysis bullosa (EB) is aimed at 100% import substitution of scarce products.

PARTICIPATION IN THE INDUSTRIAL CHAIN

Each technological stage of Frater LLC's production is planned to be carried out using dedicated capacities (from the acceptance of raw materials to sterilization and packaging).





DISTRIBUTION

We supply medicines, medical equipment and devices throughout the territory of the Russian Federation



IRWIN



>20 years

of experience and
professionalism



A

class
warehouse



460+

professionals



12

sales departments



**All federal subjects
of Russia**

regional coverage



Geography



**All federal subjects
of Russia**

regional coverage



350+

cities



6

regional offices



12

sales departments



Key Partners



AMGEN



Johnson & Johnson



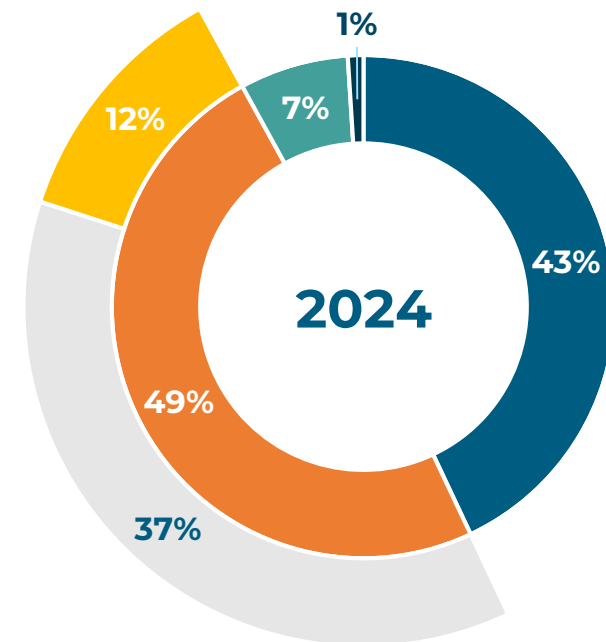
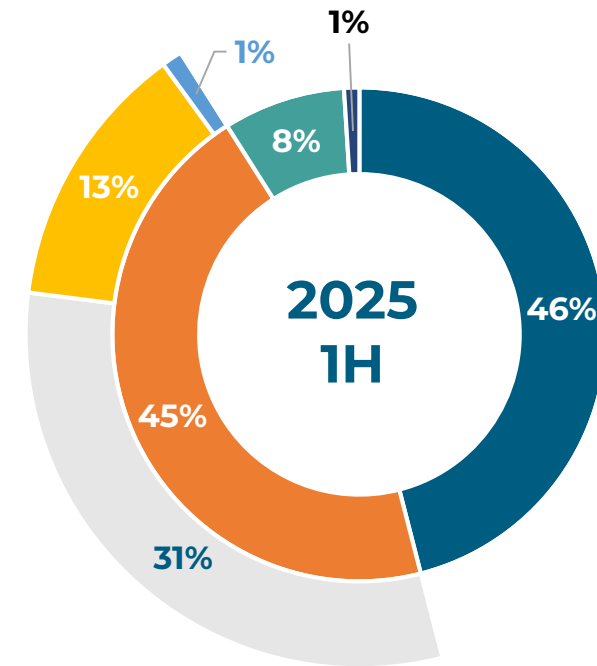
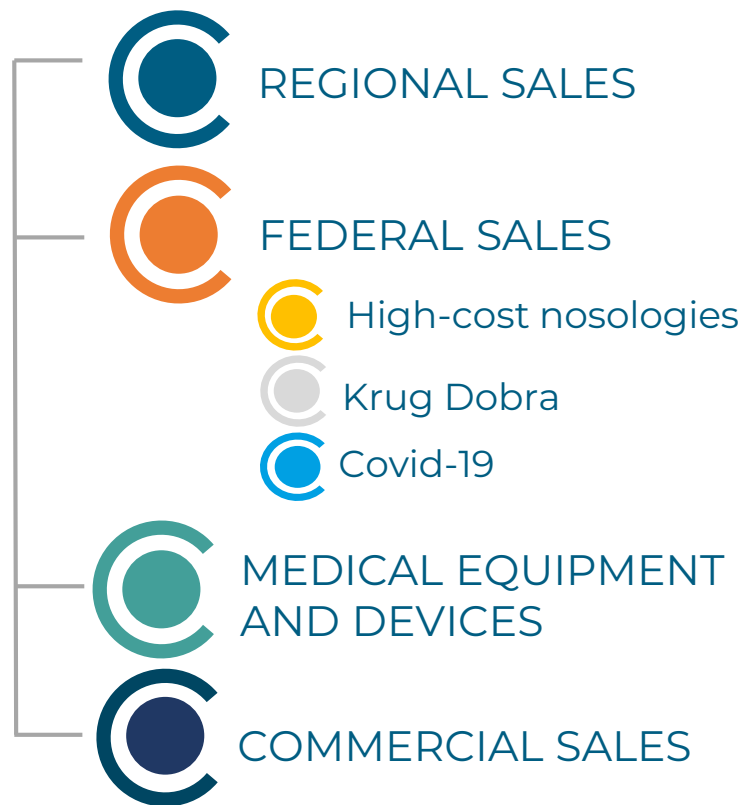
**SAMSUNG
MEDISON**

SIEMENS

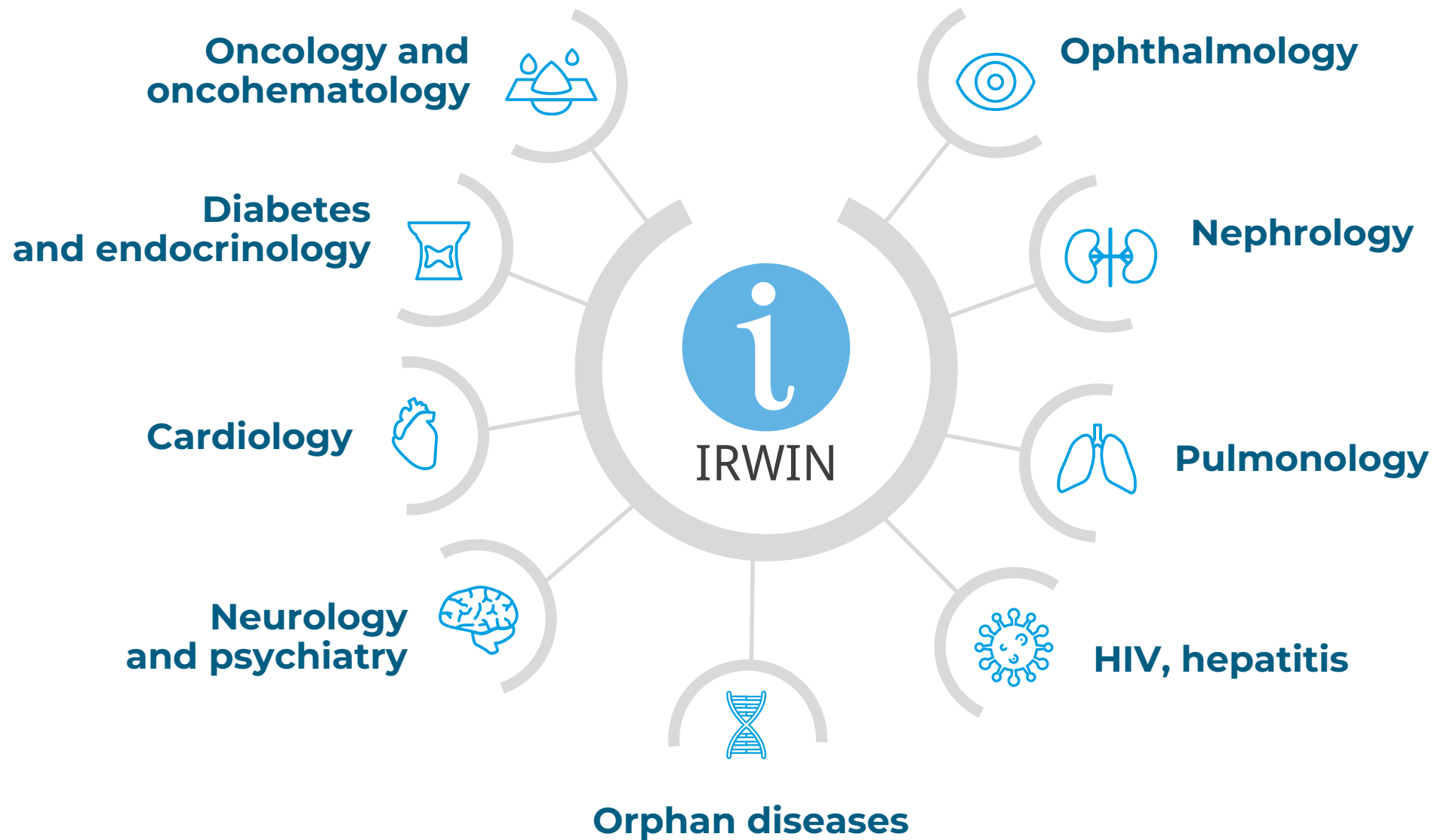
PHILIPS



IRWIN Sales Structure



Main Therapeutic Areas



Medical Equipment and Consumables

IRWIN is a leading supplier of medical equipment and consumables for the needs of the Russian healthcare system.

The company carries out the design and preparation of premises for the equipment installation, conducts personnel training and provides warranty service.

Consumables are supplied as part of the federal diabetes prevention program (test strips), as well as for the needs of the Krug Dobra Foundation.

**DISTRIBUTION
AND
COMMISSIONING
OF MEDICAL
EQUIPMENT**

**PARTICIPATION
IN DESIGN AND
PREPARATION OF
PREMISES**

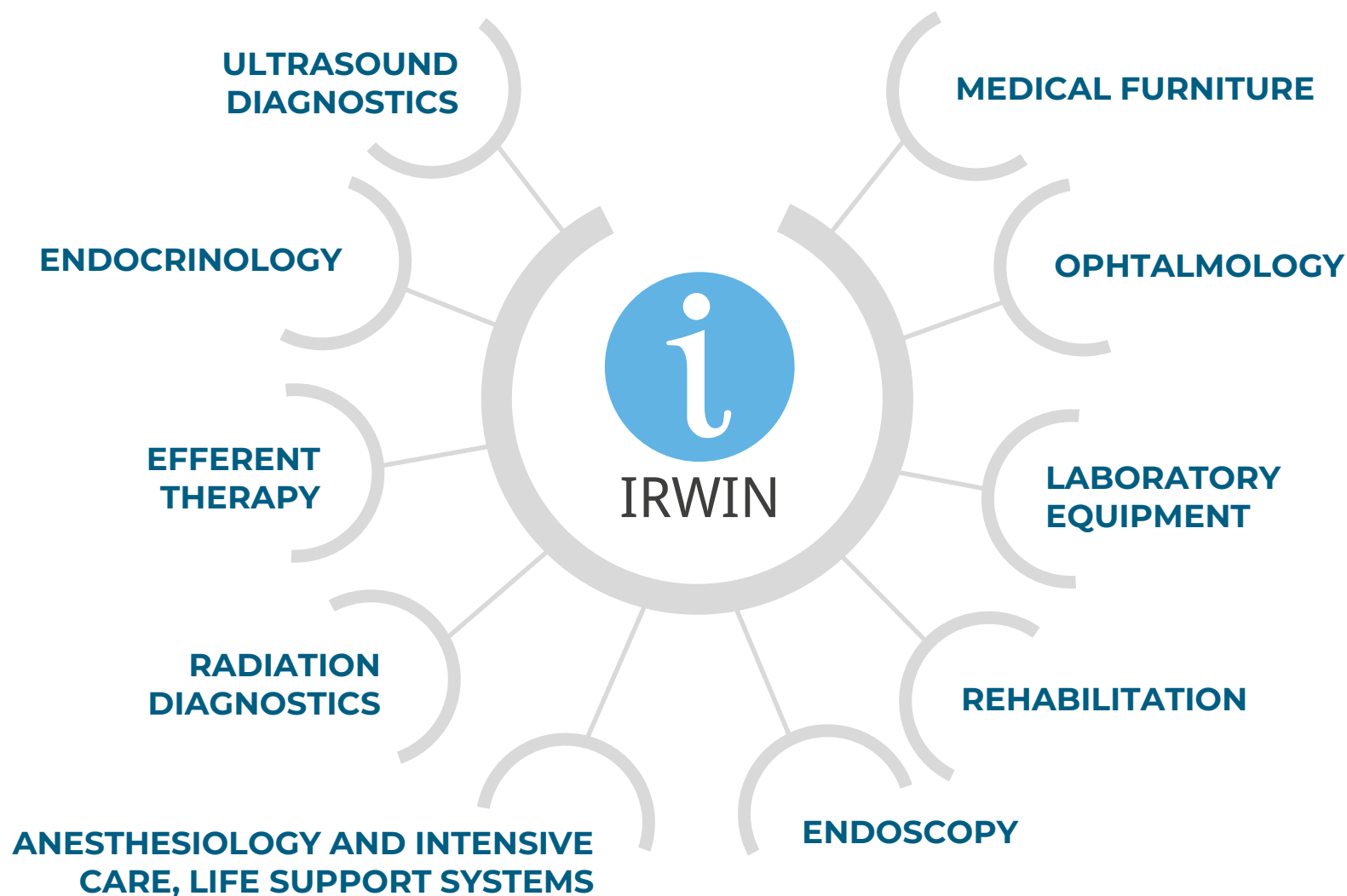
**PERSONNEL
TRAINING**

**WARRANTY
SERVICE**

**CONSUMABLES
SUPPLY**

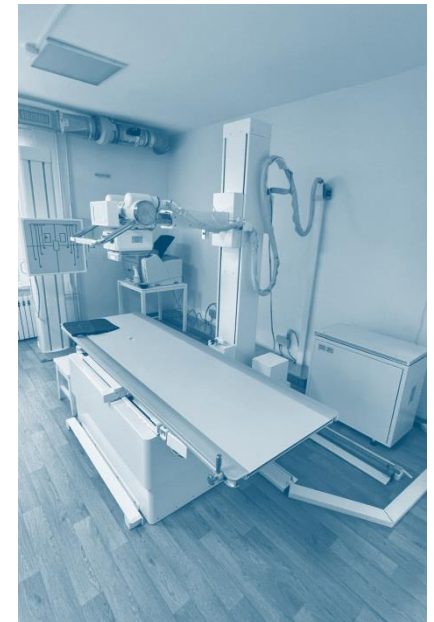


Types of Medical Equipment



Turnkey Service for Medical Facilities

- Comprehensive equipment of medical centers (perinatal, infectious, cancer and other).
 - Preparation and equipping of X-ray diagnostic (angiograph, CT, MRI, mammograph, X-ray machine, etc).
 - Adherence to compliance procedures and patent rights.
- Supplies of medical equipment and medical devices for national projects:
 - development of the primary health care system;
 - cardiovascular diseases program;
 - oncology program;
 - palliative care.



Logistics Services

IRWIN provides a full range of professional customs, logistics and warehouse services for pharmaceutical manufacturers, distributors and pharmacy chains.



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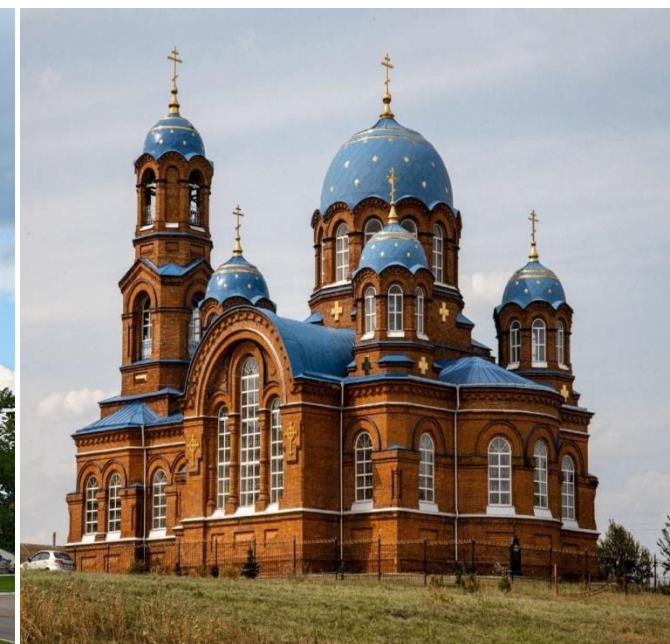
SOCIAL PROJECTS

Pharmeco Group is the initiator and partner of a number of charitable and social projects aimed at supporting the physical health of the nation



Support of Sports and Cultural Heritage Preservation

- PharmEco has been the key partner of the Golden Ring Run project, it is a series of races happening since 2015 and covering 10 historical Russian cities. The project is aimed at promoting sports and healthy lifestyle. The company has the status of The National projects partner.
- PharmEco built the following sports facilities: the Vedenino ski roller track in Tula (2018), tennis centers in Krasnogorsk (2019) and Kursk (2021).
- Since 2008, the PharmEco Group of Companies has been a sponsor of the DYNAMO volleyball club.
- With the support of PharmEco, arks with relics of Orthodox saints were brought - the Venerable Euphrosyne of Polotsk and Euphrosyne of Moscow (2024), the Great Martyr George the Victorious (2015, 2023), the Venerable Sergius of Radonezh (2022), the Blessed Grand Duke Alexander Nevsky (2021), St. Spiridon of Trimiphunt (2018).
- With the participation of PharmEco, the following Orthodox and cultural sites were restored: Svyato-Vvedenskiy Tolga convent and the Church of St. Nicholas in the Yaroslavl region; Donskoy Stavropigial Monastery and The Church of St. Job the Patriarch of Moscow and All Russia in Moscow; the Church of the Descent of the Holy Spirit in Shkin in Kolomna district, and the Church of the Intercession of the Holy Virgin.





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